

## Jeff Cabili

**Jeff Cabili** was the Director of Business Development at the Stanford Graduate School of Business during ten years, until September 2015. Before that, he spent more than twenty-five years in senior management positions for global companies. As a total quality management (TQM) consultant, he has conducted seminars and workshops for more than 5,100 senior executives.

He has been teaching effective nonverbal skills at Stanford Continuing Studies (since 2006) and at the Stanford Pre-Collegiate Summer Institutes (since 2015). He is also a mentor, in nonverbal communication skills, at several incubators such as Plug and Play, Draper University, StartX and Cubo (Brazil). He delivers his lectures and workshops in five languages and frequently uses his formal training in professional acting (Mime).

Thanks to his management experience, to his research in soft skills and to his extensive knowledge of the ecosystems of Silicon Valley he is now a keynote speaker on the following topics: “Effective Nonverbal Communication”, “The History of Innovation in Silicon Valley”, “Leadership and Disruptive Technologies” and “Managing Across Cultures”.

Jeff received an MBA from the Wharton Graduate School (University of Pennsylvania) and an MS in Chemical Engineering from the National Polytechnic Institute of Grenoble, France. He also holds a Certificate on Interpersonal Dynamics for High Performers from the Stanford Graduate School of Business.

Stanford University Profiles - Jeff Cabili: [Here](#)

Workshop which Jeff teaches at Stanford Continuing Studies: [Here](#)

